



### **3<sup>rd</sup> MENA Trade Workshop: Firms and Trade Policies**

**Location: Faculty of Economics and Political Science, Cairo, Egypt**

**Date: 17-18 May, 2017.**

This workshop is organized by the World Trade Organization Chair at Tunis Business School partnership with the Faculty of Economics and Political Science at Cairo University, University of Tunis, World Trade Organization and the Trade Practice at the World Bank. It aims to bring together leading researchers from around the world, young researchers and PhD students in particular from the MENA region.

The keynote speakers are **Lionel Fontagné**, Professor of economics at the Paris School of Economics, Université Paris I Panthéon Sorbonne, Director of the Centre d'Économie de la Sorbonne (CES, Paris) and Scientific Advisor at CEPII, in charge of Trade Policy, **Robert Teh**, Senior Counselor, Economic Research Division, World Trade Organization.

The organizers welcome papers on analysis at the firm level of issues including non-tariff measures and firm heterogeneity in developing countries, gains from trade, effects on firms of trade agreements, product quality, trade policy, duration of trade, market structure, and dynamics of MENA trade.

The workshop will last a day and half. It will conclude with a policy round table in presence of leading researchers, policy makers and entrepreneurs.

#### **Instructions for authors**

All authors are asked to submit a **full paper and /or an extended abstract in pdf format only**. The extended abstract (maximum 1000 words) should be submitted in English and should clearly state the research question, policy relevance of the papers, the methodology and data used (if appropriate). The author making the submission must provide the full names, affiliations, and email addresses of all coauthors for each submission. Please note that each individual may present only one paper during the conference, though they may be listed as a co-author on multiple papers.

**Submissions to be sent to:** [chahir.zaki@feeps.edu.eg](mailto:chahir.zaki@feeps.edu.eg)



### **Important dates**

10<sup>th</sup> of February, 2017: Deadline for submitting papers  
28<sup>th</sup> of February, 2017: Notification of paper acceptance  
31<sup>st</sup> of March, 2017: Final version and author registration  
17-18<sup>th</sup> of May, 2017: Date of the workshop

### **Scientific Committee**

**Leila Baghdadi**, Tunis Business School, Tunisia.

**Houcine Boughanmi**, WTO Chair Oman

**Lionel Fontagné**, University of Paris 1 Panthéon Sorbonne and CEPPII, France.

**Ana Margarida Fernandes**, Trade and Integration Unit, World Bank, USA.

**Bernard Hoekman**, European University Institute.

**Azzedine Ghofrane**, WTO Chair Morocco

**Fida Karam**, Gulf University for Science and Technology.

**Bob Rijkers**, World Bank.

**Marcelo Olarreagda**, University of Geneva.

**Mustapha Sadni Jallab**, World Trade Organization, Switzerland.

**Chahir Zaki**, Cairo University.

**Habib Zitouna**, Institute of Quantitative Studies, Tunisia.

### **Conference Organizers**

**Leila Baghdadi**, Tunis Business School, Tunisia.

**Hala El Said**, Cairo University.

**Chahir Zaki**, Cairo University.